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UNITED STATES DISTRICT COURT  
CENTRAL DISTRICT OF CALIFORNIA

IN RE: TOYOTA MOTOR CORP.  
UNINTENDED ACCELERATION  
MARKETING, SALES PRACTICES,  
AND PRODUCTS LIABILITY  
LITIGATION

Case No. 8:10ML2151 JVS (FMOx)

**PLAINTIFFS' MEMORANDUM IN  
SUPPORT OF PLAINTIFFS'  
MOTION FOR FINAL APPROVAL  
OF CLASS ACTION SETTLEMENT**

THIS DOCUMENT RELATES TO:

ALL ECONOMIC LOSS CASES

Date: June 14, 2013  
Time: 9:00 a.m.  
Place: Courtroom 10C  
Judge: Hon. James V. Selna

PLAINTIFFS' MEMORANDUM IN SUPPORT OF MOTION  
FOR FINAL APPROVAL OF SETTLEMENT

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## I. INTRODUCTION

Pursuant to Fed. R. Civ. P. 23(e), Plaintiffs' Class Counsel respectfully submit this Memorandum in Support of Plaintiffs' Motion for Final Approval of Class Action Settlement (the "Motion"). The terms of the Settlement are set forth in the December 26, 2012 Settlement Agreement preliminarily approved by the Court (the "Agreement"), which was signed just three months before the close of discovery and after three years of intensely fought litigation involving nearly endless motion practice, the production of millions of documents, hundreds of depositions, discovery of 43 experts, and two interlocutory appeals.

The cash value of the Settlement is \$757,000,000 and has the following components: (i) a \$250,000,000 Alleged Diminished Value Fund for distribution to Class Members filing valid claims for payment for alleged diminished value incurred in association with vehicle sales, trade-ins, early lease terminations, total loss, and residual guarantee payments during the period from September 1, 2009 to December 31, 2010, and for early lease terminations following a reported unintended acceleration event; (ii) a \$250,000,000 Cash-In-Lieu-of-BOS Fund for distribution to Class Members who own or lease a Subject Vehicle as of the date of the Preliminary Approval Order and are not otherwise eligible to receive a brake-override system ("BOS") pursuant to the Settlement (or already have one); (iii) a \$30,000,000 Automobile Safety Research and Education Fund, which will be used to fund university-based automobile and transportation research initiatives closely related to the issues in the lawsuit, as well as an education and information program for

1 automobile drivers;<sup>1</sup> (iv) Toyota's agreement to pay \$27 million in costs; and (v)  
2 Toyota's agreement to pay up to \$200 million in attorneys' fees.

3 These recoveries represent a significant percentage of estimated damages. For  
4 example, Toyota's \$250 million contribution to the Alleged Diminished Value Fund  
5 represents approximately 42 percent of Plaintiffs' expert's "best case" estimate of  
6 diminished value damages. Toyota's \$250 million contribution to the Cash-in-Lieu-  
7 of-BOS Fund represents approximately 25 percent of the aggregate, Class-wide  
8 estimated average cost of a BOS installation. These are excellent recoveries in any  
9 litigation and a truly exceptional recovery in a class action fraught with as much risk  
10 as this one.  
11

12 The Settlement's significant non-monetary benefits are worth even more and  
13 are valued at approximately \$875,000,000. Class Members who own or lease BOS-  
14 Eligible Vehicles may have a BOS installed by Toyota Dealers at no cost. The  
15 estimated aggregate value of this benefit to the Class is approximately \$400 million.  
16 Moreover, this will provide an important safety enhancement that is directly related  
17 to the risk of floor mat entrapment in over 6.3 million vehicles Toyota recalled for  
18 such a risk, because BOS reduces engine power when both the brake and accelerator  
19 pedals are applied simultaneously under certain driving conditions.  
20

21 Toyota will also implement a Customer Support Program for all Class  
22 Members who own or lease their Subject Vehicles as of the date of the Final Order  
23 and Final Judgment. This program will provide prospective coverage for repairs and  
24 adjustments needed to correct defects in materials or workmanship in five specific  
25  
26

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27 <sup>1</sup> This program has been specifically designed to benefit the Class and has a tight  
28 nexus with the objectives of the lawsuit.



1 parts related to the acceleration system and targeted in the litigation.<sup>2</sup> This Customer  
2 Support Program coverage extends for the lesser of 10 years from the expiration of  
3 the existing warranty or 150,000 miles, subject to a minimum of three years of  
4 coverage. Plaintiffs' expert estimates the aggregate value to the Class of the  
5 Customer Support Program to be \$475,000,000.<sup>3</sup>  
6

7 The non-monetary benefits provided by the Settlement will be realized in the  
8 near term if the Settlement receives final approval, notwithstanding the significant  
9 risk that the Ninth Circuit could find that Plaintiffs' quest for injunctive relief is  
10 preempted. When these benefits are added to the cash components of the Settlement,  
11 the Settlement as a whole is conservatively valued by Plaintiffs at over **\$1.63 billion**  
12 – a landmark, if not a record, settlement in automobile defect class action litigation  
13 in the United States. The substantial Settlement benefits, in large part, encompass or  
14 exceed the relief that could be obtained through a jury verdict in favor of the Class.  
15

16 The value of the Settlement is also increased by the efforts that the parties  
17 have taken to reach Class Members, encourage them to file claims, and maximize the  
18 payout from the two settlement funds. Pursuant to the Preliminary Approval Order,<sup>4</sup>  
19 the Settlement has been communicated to the Class through a robust and intensive  
20 direct mail and national media Notice Plan coordinated by media experts, including  
21 the mailing of Short Form Notices to over 22 million Toyota consumers. The  
22

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23 <sup>2</sup> The parts covered are: (i) Engine Control Module; (ii) Cruise Control Switch;  
24 (iii) Accelerator Pedal Assembly; (iv) Stop Lamp Switch; and (v) Throttle Body  
Assembly.

25 <sup>3</sup> Other benefits of the Settlement include Toyota's agreement to pay the costs of  
26 notice and administration, subject to potential reimbursement from unclaimed  
27 settlement funds; and Toyota's agreement to pay any Plaintiff and Class  
Representative awards of up to \$100 per hour per Plaintiff and Class Representative  
for their time devoted to the case, subject to a \$2,000 minimum.

28 <sup>4</sup> Dkt. No. 3345.

1 Settlement terms also ensure that Class Members will be able to claim their benefits  
2 easily. In order to take advantage of the Customer Support Program, if needed, and  
3 the BOS installations, if eligible, Class Members need only take their Subject  
4 Vehicles to a Toyota Dealer. Eligible Class Members will receive cash payments  
5 from the Alleged Diminished Value and Cash-In-Lieu-of-BOS Funds after  
6 completing a simple, consumer-friendly Claim Form that can be submitted online.  
7 And mechanisms are in place to ensure that any excess monies in one Settlement  
8 Fund are used to (i) step-up payouts to consumers, (ii) spillover to satisfy the claims  
9 of the other Settlement Fund if needed, and (iii) provide additional funding for safety  
10 research and education.  
11

12 The proposed Settlement is fair, reasonable, and adequate. It has been reached  
13 after years of litigation and discovery, and after extensive arm's-length, intensely  
14 fought negotiations conducted by Court-appointed Settlement Special Master Patrick  
15 A. Juneau. Accordingly, Plaintiffs seek final approval of the Settlement and  
16 certification of the Class for settlement purposes. A Proposed Final Order  
17 Approving Class Action Settlement and a Proposed Final Judgment are attached,  
18 respectively, as Exhibits 5 and 6 to the Agreement.  
19  
20

21 **II. CLASS NOTICE COMPLIED WITH THE COURT'S ORDER,**  
22 **RULE 23(c) AND (e), AND DUE PROCESS**

23 The notice program complied with the Court's Preliminary Approval Order.  
24 That program had five components: (i) direct, mailed postcard notice; (ii) a long-  
25 form notice available for download on the Internet; (iii) paid-media publication  
26 notice; (iv) a settlement website (where claims can be filed); and (v) a toll-free  
27  
28

1 telephone number with an option to speak with a live operator.<sup>5</sup> As demonstrated  
2 below, notice has reached virtually all absent Class Members.

3 **A. Direct Notice**

4 From February 11, 2013 through March 29, 2013, Class Action Settlement  
5 Administrator Gilardi & Co. (“Gilardi”) mailed the Short Form notice via first class  
6 mail to 22,623,077 potential Class Members who are current or former owners of  
7 Subject Vehicles.<sup>6</sup> As approved by the Court, current and certain former owners  
8 received two different forms of the Short Form notice.<sup>7</sup> These potential Class  
9 Members were identified in data that Toyota obtained from R.L. Polk & Co. (“Polk”)  
10 for this purpose. The Polk data was compiled from reasonably available  
11 computerized account information from various Departments of Motor Vehicles in  
12 the United States and its relevant Territories. The data was meant to identify current  
13 owners of identified Subject Vehicles as of December 28, 2012 and any historical  
14 information that could be used to identify former owners who might be eligible for  
15 cash benefits under section II.A.2 of the Settlement Agreement which are defined as  
16 “having a current registration during the time period of September 1, 2009 to  
17 December 31, 2010.”<sup>8</sup> Gilardi ran the records through the National Change of  
18 Address database to update any addresses on file with the United States Postal  
19 Service.<sup>9</sup>

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<sup>5</sup> See Dkt. No. 3345 at 5-6.

25 <sup>6</sup> Declaration of Markham Sherwood Re: Notice and Administration of  
26 Settlement (“Sherwood Decl.”), ¶ 10.

27 <sup>7</sup> *Id.*, ¶ 6 & Exs. A & B.

28 <sup>8</sup> *Id.*, ¶ 10.

<sup>9</sup> *Id.*, ¶ 9.

1 Class Members can also request (by mail, phone, or by e-mail) that a paper  
2 version of the Long Form Notice and/or claim form(s) be mailed to them, and Gilardi  
3 has fulfilled 17,524 such requests.<sup>10</sup> Gilardi also mailed the Long Form Notice and  
4 cover letter to 14,914 Class Members who are current or former “fleet” owners of  
5 Subject Vehicles.<sup>11</sup> Notice of the Settlement was also provided, in accord with the  
6 Class Action Fairness Act (28 U.S.C. § 1715), via Certified Mail, to all States’  
7 Attorneys General, the U.S. Attorney General, and the Attorneys’ General for U.S.  
8 possessions and territories.<sup>12</sup>

10 **B. Notice Available at the Settlement Website**

11 The Long Form Notice and other case information is available at the  
12 Settlement Website, [www.toyotaelsettlement.com](http://www.toyotaelsettlement.com), which was launched on  
13 December 26, 2012. This website is interactive and includes the following  
14 information and features:  
15

- 16 (i) a description of the Settlement;
- 17 (ii) a list of important dates, including the date set for the Final Fairness  
18 hearing and deadlines for Class Members to object, opt-out, and file claims;
- 19 (iii) case documents including, but not limited to, the First Amended  
20 Complaint, Long Form Notice (in English, Spanish, Chinese, Vietnamese, Japanese  
21 and Korean), Settlement Agreement, and Preliminary Approval Order;
- 22
- 23
- 24
- 25

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26 <sup>10</sup> *Id.*, ¶ 20.

27 <sup>11</sup> *Id.*, ¶ 11 & Ex. C. A “fleet” owner is a business that owns many vehicles, such  
as a rental car company.

28 <sup>12</sup> *Id.*, ¶ 5.

1 (iv) an online claims filing feature which allows Class Members to file a claim  
2 online with or without having received a postcard Notice with an assigned Claim ID  
3 and personal identification number (“PIN”);

4 (v) answers to frequently-asked questions, including a list of the Subject  
5 Vehicles addressed in this litigation and instructions on how to submit a claim for  
6 those Class Members who wished to print, complete, and file with Gilardi a paper  
7 Claim Form instead of filing a Claim Form online; and

8 (vi) contact information for Gilardi, including the case-dedicated mailing  
9 address, toll-free telephone number, and e-mail address.<sup>13</sup>

10 The interactive claim filing feature of the website became available to Class  
11 Members around February 11, 2013. Claims can be filed as follows:

12 (i) Class Members to whom the Notice was mailed with an assigned Claim ID  
13 and PIN for each Subject Vehicle, can enter those assigned codes and file a claim;

14 (ii) Class Members identified as current owners are presented with the option  
15 of filing a claim for the monetary benefit for Non-BOS Eligible vehicles;

16 (iii) Class Members identified as former owners are presented with the option  
17 of filing a claim for Alleged Diminished Value;

18 (iv) potential Class Members who did not receive direct notice can also go  
19 through a series of steps to file a claim, by entering the make, model, and year of  
20 their Subject Vehicle from drop-down menus, as well as their ownership status, and  
21 likewise be presented with the appropriate claim; and

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<sup>13</sup> *Id.*, ¶ 15.

1 (v) Class Members identified as fleet owners can download a prepopulated  
2 census form to complete claims for their known vehicles to expedite their claim  
3 process.<sup>14</sup>

4 The Settlement Website has seen robust activity, including over 16 million  
5 “hits” on the site, and over 11,500 e-mails received. In addition, Gilardi has received  
6 over 186,000 telephone calls.<sup>15</sup>

8 **C. Notice by Paid Media**

9 In addition to direct, mailed notice, a robust Paid Media Program was  
10 implemented by Settlement Notice Administrator Kinsella Media, LLC (“Kinsella”),  
11 as the Court directed in its Preliminary Approval Order. The Paid Media Program  
12 consisted of a broad-based paid media program utilizing newspaper supplements,  
13 consumer magazines, newspapers in U.S. Territories, and Internet advertising.  
14 Notice was provided through the Paid Media Program as follows:

16 (i) the Summary Settlement Notice appeared two times in *Parade* and *USA*  
17 *Weekend* newspaper supplements inserted in over 1,300 newspapers across the  
18 country;

19 (ii) the Summary Settlement Notice appeared two times in *People* magazine  
20 and one time in *Better Home and Gardens*, *ESPN The Magazine*, *Good*  
21 *Housekeeping*, *National Geographic*, *Parents*, *People en Español*, *Popular Science*,  
22 *Reader’s Digest*, and *Time*;

23 (iii) the Summary Settlement Notice appeared one time in the following  
24 newspapers in the United States Territories: *El Nuevo Dia*, *El Vocero*, *Pacific Daily*  
25

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27 <sup>14</sup> *Id.*, ¶ 16.

28 <sup>15</sup> *Id.*, ¶¶ 17, 22.

1 *News, Primera Hora, La Estrella De Puerto Rico, Saipan Tribune, Samoa News, St.*  
2 *Croix Avis, St. John's Trade Winds, and Virgin Islands Daily News; and*

3 (iv) Internet advertising appeared on websites across the 24/7 *Real Media*  
4 *Network, AOL Network, Batanga Network, Facebook.com, Komli Network,*  
5 *Microsoft Media Network, RMM Network, Specific Media Network, and on the*  
6 *Yahoo! Network.*<sup>16</sup>  
7

8 Based on the foregoing Notice Program, Kinsella estimates that paid media  
9 notice reached at least 95% of Toyota, Lexus, and Scion purchasers an average of 3.6  
10 times each.<sup>17</sup> This exceeds the 75 to 80 percent "reach" that many courts have  
11 required.<sup>18</sup> Furthermore, the Settlement has received significant press attention,  
12 including front-page stories in the *Wall Street Journal, USA Today*, and many  
13 regional newspapers.  
14

15 **D. Notice Satisfied the Requirements of Rule 23(c) and (e) and Due Process**

16 The notice to the Class was adequate and satisfied both Rule 23 and due  
17 process. Under Rule 23(e)(1), the court must direct notice in a reasonable manner to  
18 all class members who would be bound by the proposal.<sup>19</sup> Rule 23 requires only that  
19 the best notice practicable rather than actual notice is provided.<sup>20</sup> "Notice is  
20 satisfactory if it generally describes the terms of the settlement in sufficient detail to  
21 alert those with adverse viewpoints to investigate and to come forward and be  
22

23 <sup>16</sup> Declaration of Katherine Kinsella ("Kinsella Decl."), ¶¶ 12-18.

24 <sup>17</sup> *Id.*, ¶ 5.

25 <sup>18</sup> *Id.*, ¶ 22.

26 <sup>19</sup> *Rodriguez v. West Publ'g Corp.*, 563 F.3d 948, 962 (9th Cir. 2009); Fed. R.  
Civ. P. 23(e)(1).

27 <sup>20</sup> *Siber v. Mabon*, 18 F.3d 1449, 1453 (9th Cir. 1994) (holding that the best  
28 notice practicable, rather than actual notice, is the proper standard for providing  
notice of a proposed settlement to absent class members).

1 heard,”<sup>21</sup> particularly where the very broad publication notice is accompanied by  
2 robust direct mail notice – here to over 22 million potential Class Members.

3 In approving the Notice Program, the Court found that the content of the  
4 notices and the methods of dissemination “(a) meet the requirements of due process  
5 and Fed. R. Civ. P. 23(c) and (e); (b) constitutes the best notice practicable under the  
6 circumstances to all persons entitled to notice; and (c) satisfies the Constitutional  
7 requirements regarding notice.”<sup>22</sup> Kinsella reports that all of the elements of the  
8 preliminary notice requirements set forth in the Preliminary Approval Order were  
9 completed.<sup>23</sup>  
10

#### 11 **E. Claims, Requests for Exclusion, and Objections**

12 The claims deadline is not until July 29, 2013, yet Gilardi has already received  
13 a high volume of claims. 365,571 claim forms were filed electronically through the  
14 Settlement Website as of April 19, 2013.<sup>24</sup> An additional 813 claim forms have been  
15 received by mail as of the same date.<sup>25</sup>  
16

17 The postmark deadline for Class Members to object or request exclusion is  
18 May 13, 2013. Gilardi has received 1,085 requests for exclusion and 45 purported  
19 objections so far.<sup>26</sup>  
20  
21  
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23 <sup>21</sup> *Rodriguez*, 563 F.3d at 962.

24 <sup>22</sup> Dkt. No. 3345 at 5.

25 <sup>23</sup> Kinsella Decl., ¶ 23.

26 <sup>24</sup> Sherwood Decl., ¶ 17.

27 <sup>25</sup> *Id.*, ¶ 21.

28 <sup>26</sup> *Id.*, ¶ 19. Many of the objections do not satisfy the requirements under the Preliminary Approval Order.



**III. FOR PURPOSES OF SETTLEMENT, THE SETTLEMENT CLASS MEETS THE REQUIREMENTS OF RULE 23**

The Court has already provisionally certified the Settlement Class, appointed the Class Representatives and appointed Co-Lead Counsel to represent the Settlement Class Members, and made substantial findings under Rule 23.<sup>27</sup> As set forth in Plaintiffs' Motion for Preliminary Approval and the Court's Preliminary Approval Order and Preliminary Approval Opinion, which are incorporated herein by this reference, the Settlement Class satisfies the class certification requirements set forth in Rule 23(a) and Rule 23(b)(3). So as not to add to an already lengthy brief, Plaintiffs will not repeat those points again here.

**IV. THE SETTLEMENT IS FAIR, REASONABLE, AND ADEQUATE**

It is well established in the Ninth Circuit that "voluntary conciliation and settlement are the preferred means of dispute resolution."<sup>28</sup> Class action suits readily lend themselves to compromise because of the difficulties of proof, the uncertainties of the outcome, and the typical length of the litigation. It is beyond question that "there is an overriding public interest in settling and quieting litigation," and this is "particularly true in class action suits."<sup>29</sup>

Approval of a tentative class action settlement is a matter within the sound discretion of the court.<sup>30</sup> The "court's inquiry is whether the settlement is 'fair,

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<sup>27</sup> Preliminary Approval Order at 2-4; Preliminary Approval Opinion at 3-13.

<sup>28</sup> *Officers for Justice v. Civil Serv. Comm'n*, 688 F.2d 615, 625 (9th Cir. 1982).

<sup>29</sup> *Van Bronkhorst v. Safeco Corp.*, 529 F.2d 943, 950 (9th Cir. 1976); *see also Utility Reform Project v. Bonneville Power Admin.*, 869 F.2d 437, 443 (9th Cir. 1989).

<sup>30</sup> *See, e.g., Class Plaintiffs v. City of Seattle*, 955 F.2d 1268, 1276 (9th Cir. 1992); *Create-A-Card, Inc. v. INTUIT, Inc.*, 2009 U.S. Dist. LEXIS 93989, at \*7 (N.D. Cal. Sept. 22, 2009).

1 adequate, and reasonable.”<sup>31</sup> “A settlement is fair, adequate, and reasonable when  
2 ‘the interests of the class as a whole are better served if the litigation is resolved by  
3 the settlement rather than pursued.’”<sup>32</sup>

4 The Ninth Circuit has set forth factors which may be considered and balanced  
5 in evaluating the fairness of a class action settlement:  
6

7 [T]he strength of plaintiffs’ case; the risk, expense,  
8 complexity, and likely duration of further litigation; the  
9 risk of maintaining class action status throughout the trial;  
10 the amount offered in settlement; the extent of discovery  
11 completed, and the stage of the proceedings; the experience  
and views of counsel; the presence of a governmental  
participant; and the reaction of the class members to the  
proposed settlement.<sup>[33]</sup>

12 The importance of any one of these factors “will depend upon and be dictated by the  
13 nature of the claims advanced, the types of relief sought, and the unique facts and  
14 circumstances presented by each individual case.”<sup>34</sup>

15 In exercising its discretion, “the court’s intrusion upon what is otherwise a  
16 private consensual agreement negotiated between the parties to a lawsuit must be  
17 limited to the extent necessary to reach a reasoned judgment that the agreement is  
18 not the product of fraud or overreaching by, or collusion between, the negotiating  
19 parties, and that the settlement, taken as a whole, is fair, reasonable and adequate to  
20 all concerned.”<sup>35</sup> The Ninth Circuit defines the limits of the inquiry to be made:  
21

22 [T]he settlement or fairness hearing is not to be turned into  
23 a trial or rehearsal for trial on the merits. Neither the trial

24 <sup>31</sup> 2009 U.S. Dist. LEXIS 93989, at \*7 (quoting *City of Seattle*, 955 F.2d at 1276).

25 <sup>32</sup> *Id.*

26 <sup>33</sup> *Officers for Justice*, 688 F.2d at 625; accord *Molski v. Gleich*, 318 F.3d 937,  
953 (9th Cir. 2003).

27 <sup>34</sup> *Officers for Justice*, 688 F.2d at 625.

28 <sup>35</sup> *Id.*

1 court nor this court is to reach any ultimate conclusions on  
2 the contested issues of fact and law which underlie the  
3 merits of the dispute, for it is the very uncertainty of  
4 outcome in litigation and avoidance of wasteful and  
5 expensive litigation that induce consensual settlements.  
The proposed settlement is not to be judged against a  
hypothetical or speculative measure of what *might* have  
been achieved by the negotiators.<sup>[36]</sup>

6 Moreover, “[t]he recommendations of plaintiffs’ counsel should be given a  
7 presumption of reasonableness,” especially where, as here, the recommendations  
8 follow lengthy arm’s-length and intensely fought negotiations overseen by a Court-  
9 appointed neutral settlement master.<sup>37</sup>

11 Evaluation of the foregoing factors supports final approval of the proposed  
12 Settlement.

13 **A. The Amount Offered in Settlement is Substantial and Constitutes a High**  
14 **Percentage of Recoverable Damages**

15 The proposed Settlement has very high value and provides substantial  
16 economic and non-monetary benefits to the Class in comparison to what Plaintiffs  
17 could achieve through a successful trial. The total value of the Settlement,  
18 considering all of its benefits, exceeds \$1.63 billion. A summary of the settlement  
19 benefits by Class Member circumstance is attached at Appendix A. The value of  
20 those benefits are discussed below.

25 <sup>36</sup> *Id.* (emphasis in original).

26 <sup>37</sup> *Boyd v. Bechtel Corp.*, 485 F. Supp. 610, 622 (N.D. Cal. 1979); *Ellis v. Naval*  
27 *Air Rework Facility*, 87 F.R.D. 15, 18 (N.D. Cal. 1980) (“the fact that experienced  
28 counsel involved in the case approved the settlement after hard-fought negotiations is  
entitled to considerable weight”), *aff’d*, 661 F.2d 939 (9th Cir. 1981).

1           **1.     The cash value of the Settlement exceeds \$757 million.**

2                   **a.     The \$250 million Alleged Diminished Value Fund.**

3           A \$250,000,000 “Alleged Diminished Value Fund” will be available for  
4 distribution to eligible Class Members who: (i) sold or traded in a Subject Vehicle  
5 they owned during the period from September 1, 2009 to December 31, 2010; (ii)  
6 returned a Subject Vehicle before the lease termination date during the period from  
7 September 1, 2009 to December 31, 2010; (iii) insured and/or guaranteed the residual  
8 value of a Subject Vehicle as of September 1, 2009, and with respect to such Subject  
9 Vehicle, thereafter either made payment to an insured, or sold the Subject Vehicle,  
10 provided such payment or sale was made by a Residual Value Insurer on or before  
11 December 31, 2010; (iv) returned a leased Subject Vehicle before the lease  
12 termination date after having reported an alleged unintended acceleration event to  
13 Toyota, a Toyota Dealer, or the National Highway Transportation Safety  
14 Administration (“NHTSA”), before December 1, 2012; or (v) had a Subject Vehicle  
15 that was declared a total loss by an insurer during the period from September 1, 2009  
16 to December 31, 2010.<sup>38</sup>

17           The period September 1, 2009 to December 31, 2010, known as the “damage  
18 period,” is significant because this is the period for which Plaintiffs’ economist,  
19 Ernest H. Manuel, Jr., has determined that the Subject Vehicles suffered a loss in  
20 value due to publicity associated with reports of unintended acceleration (“UA”)  
21 events. Using actual sales data, Mr. Manuel estimated economic loss for Class  
22 Members who sold or returned their vehicles during the damage period. Losses were  
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<sup>38</sup> Agreement at 13.  
28

1 measured using multiple regression equations estimating the extent to which  
2 wholesale and retail prices of Class Vehicles actually declined after widespread  
3 publicity beginning in September 2009 concerning reported UA issues with the  
4 vehicles.<sup>39</sup>

5  
6 No diminished value was found to be associated with sales *before* or *after* the  
7 damage period, except for instances of early lease terminations following a reported  
8 UA event. More particularly, the selection of the September 1, 2009 through  
9 December 31, 2010 damage period was the product of a rigorous analytical process  
10 and the existence of compelling statistical evidence. Customers selling their vehicles  
11 prior to September 1, 2009 would not have suffered harm caused by the depression  
12 in resale prices which began when UA events were widely publicized in late August  
13 2009, and, therefore, would not have experienced the resale price depreciation that  
14 Plaintiffs claim was present during the damage period. At the other end of the  
15 damage period, sale prices of the affected models at the end of 2010 were on a  
16 trajectory towards pre-damage period depreciation levels: throughout the latter  
17 months of 2010, growing percentages of Subject Vehicle sales showed either little-  
18 to-no evidence of abnormal price depreciation or price variation for reasons  
19 unrelated to UA.<sup>40</sup>

20  
21  
22 A Matrix setting forth the estimated recovery by model, month, and year are  
23 available to Class Members at the Settlement Website and found at Tab 1 of the  
24 Manuel Declaration. These model- and time-specific loss estimates provide the base  
25

26  
27 <sup>39</sup> Declaration of Ernest H. Manuel, Jr. Re: Economic Damages Due to  
Unintended Acceleration (“Manuel Decl.”), ¶¶ 8-31.

28 <sup>40</sup> *Id.*, ¶¶ 18-19.

1 amount for calculating the payments for eligible claimants to the Alleged Diminished  
2 Value Fund. The base amounts return a minimum value of \$37.50, depending on the  
3 vehicle model, model year, month and year of disposition, and the jurisdiction of the  
4 claimant's residence. The largest individual base amounts exceed \$10,000.<sup>41</sup> Total,  
5 aggregate estimated economic losses calculated pursuant to Dr. Manuel's  
6 methodology are approximately \$590 million, making the \$250 million Alleged  
7 Diminished Value Fund recovery approximately 42 percent of total economic  
8 losses<sup>42</sup> – an excellent settlement recovery for the Class.<sup>43</sup>

10 The Matrix reflects discounts applied to the loss allocation for a particular  
11 claimant depending on the state in which the claiming Class Member resides.<sup>44</sup> If  
12 the eligible Class Member purchased, leased, now resides or insured the residual  
13 value of a Subject Vehicle in a Non-Manifestation State, his or her base payment will  
14 be 100 percent of the amount appearing in the Matrix. If the eligible Class Member  
15 purchased, leased, now resides or insured the residual value of a Subject Vehicle in a  
16 Manifestation State, his or her base payment will be 30 percent of the amount  
17 appearing in the Matrix. If the eligible Class Member purchased, leased, now resides  
18 or insured the residual value of a Subject Vehicle in an Unclear State, his or her base  
19  
20

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21 <sup>41</sup> Manuel Decl., ¶ 34.

22 <sup>42</sup> *Id.*, ¶ 35. We should note that, under Toyota's damage expert's theory, the  
23 recovery constitutes 100% of estimated damage, if liability is assumed.

24 <sup>43</sup> *Compare, e.g., In re Critical Path, Inc. Secs. Litig.*, 2002 U.S. Dist. LEXIS  
25 26399 (N.D. Cal. June 18, 2002) (\$17.5 million settlement where damages alleged  
26 were \$200 million, resulting in 8.75% recovery percentage); *In re Cendant Corp.*  
27 *Litig.*, 264 F.3d 201, 241 & n.22 (3d Cir. 2001) (citing securities settlements between  
28 1.6% and 14% of damages).

<sup>44</sup> Agreement, Exhibit 16 at 2. As explained in Plaintiffs' Motion for Preliminary  
Approval, the law in various jurisdictions differs on the issue of whether, in order to  
have standing to assert a claim, a Class Member's Subject Vehicle must have  
manifested a UA event.

1 payment will be 70 percent of the amount appearing in the Matrix. However, Class  
2 Members in Manifestation States and Unclear States will be entitled to the same  
3 payment as Class Members in a Non-Manifestation State if such Class Members, on  
4 or before December 1, 2012, reported to Toyota, a Toyota Dealer, or NHTSA that  
5 they believed they experienced a UA event.<sup>45</sup>  
6

7 The adjustments for state of residence were decided at an allocation mediation  
8 presided over by Settlement Special Master Patrick Juneau, with each group having  
9 separate and independent representation by Allocation Counsel appointed to  
10 represent the interests of Class Members in Manifestation States, Non-Manifestation  
11 States, and jurisdictions where the law is unclear, respectively.<sup>46</sup>  
12

13 Payments from the Alleged Diminished Value Fund will be adjusted upwards  
14 or downwards based on the volume of claims. If the total allocation exceeds the  
15 amount of money available to pay eligible claims, payments to eligible Class  
16  
17

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18 <sup>45</sup> *Id.*

19 <sup>46</sup> *Id.* at 1. Plaintiffs' Class Counsel grouped the states based on extensive legal  
20 research and were prepared to submit these groupings to the Court in support of  
21 certification of a litigation class. The Non-Manifestation States are: Alaska,  
22 Arizona, California, Connecticut, Hawaii, Idaho, Illinois, Iowa, Kansas, Kentucky,  
23 Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Missouri,  
24 Montana, Nebraska, Nevada, New Jersey, New Mexico, New York (only if Subject  
25 Vehicle was sold during the period September 1, 2009 through December 31, 2010),  
26 Ohio, Oklahoma, Oregon, Pennsylvania, Rhode Island, South Dakota, Tennessee,  
27 Texas, Vermont, Washington, and West Virginia. The Manifestation States are:  
28 Arkansas, District of Columbia, Indiana, Mississippi, New Hampshire, North  
Carolina, North Dakota, South Carolina, Utah, and Wisconsin. The Unclear  
jurisdictions are: Alabama, Colorado, Delaware, Florida, Georgia, New York (if  
Subject Vehicle was not sold during the period September 1, 2009 through  
December 31, 2010), Virginia, Wyoming, and the relevant U.S. Territories.  
Attorneys Michael Kelly, Jayne Conroy, and Ben Bailey served as Allocation  
Counsel. See Declaration of Steve W. Berman in Support of Plaintiffs' Motions for  
Final Approval of Class Action Settlement and for an Award of Attorneys' Fees,  
Reimbursement of Expenses, and Compensation to Named Plaintiffs ("Berman  
Decl."), ¶¶ 96-100.



1 Members will be reduced pro rata.<sup>47</sup> If unclaimed funds remain after the Claim  
2 Period has expired and the unclaimed funds are sufficient to bring all eligible  
3 Manifestation States and Unclear States claimants up to 100% of eligible payment,  
4 the unclaimed funds shall be applied for those purposes.<sup>48</sup> Any remaining unclaimed  
5 funds will be distributed equally to: (i) contribute to the Cash-In-Lieu-of-BOS Fund,  
6 in the event that it is unable to satisfy all authorized claims up to 100% of eligible  
7 payment; and (ii) reimburse the fees and costs paid by Toyota to Gilardi, Kinsella, or  
8 any other third-party vendor.<sup>49</sup> If additional contributions to the Cash-In-Lieu-of-  
9 BOS Fund enable that fund to satisfy all authorized claims up to 100% of eligible  
10 payment, then the remaining amount will be distributed equally to (i) reimburse the  
11 fees and costs paid by Toyota to Gilardi, Kinsella, or any other third-party vendor,  
12 and (ii) contribute to the Automobile Safety Research and Education Fund. If the  
13 administrative and/or notice costs are fully reimbursed, 100% of the further  
14 remaining amounts will be applied to contribute to the Automobile Safety Research  
15 and Education Fund.<sup>50</sup>

18 **b. The \$250 million Cash-In-Lieu-of-BOS Fund.**

19 If the proposed Settlement is fully approved, a \$250,000,000 “Cash-In-Lieu-  
20 of-BOS Fund” will be available for distribution to eligible Class Members who own  
21 or lease a Subject Vehicle as of the date of the Preliminary Approval Order, unless:  
22 (i) their Subject Vehicle is a hybrid vehicle; (ii) they already actually received BOS  
23

24  
25 

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<sup>47</sup> Agreement at 13-14.

26 <sup>48</sup> Agreement, Exhibit 16 at 3.

27 <sup>49</sup> Amendment No. 1 to Settlement Agreement (*see* Dkt. No. 3424).

28 <sup>50</sup> *Id.*



1 on their Subject Vehicle; or (iii) they are eligible to receive BOS on their Subject  
2 Vehicle as described below.<sup>51</sup>

3 Plaintiffs' expert has estimated the average value of a brake-override system,  
4 if such a system were available, to be \$111.50, with the lowest reported charge at  
5 \$92, and the highest reported charge at \$150.<sup>52</sup> The Parties negotiated \$125 as the  
6 base amount for calculating the payments for eligible claimants to the Cash-In-Lieu-  
7 of-BOS Fund.<sup>53</sup> As with payments from the Alleged Diminished Value Fund, a  
8 discount may be applied to this base amount depending on the jurisdiction in which  
9 the claiming Class Member resides. Toyota's \$250 million contribution to the Cash-  
10 in-Lieu-of-BOS Fund represents approximately 25 percent of the aggregate, Class-  
11 wide estimated average cost of a BOS installation based on 9,020,154 eligible  
12 vehicles.<sup>54</sup>

13  
14  
15 The same percentages determined by Allocation Counsel for distributing the  
16 Alleged Diminished Value Fund apply here. Subject to any pro rata reductions if the  
17 total allocation exceeds the amount of money available to pay eligible claims against  
18 the Cash-In-Lieu-of-BOS Fund, the maximum payment from the fund to a Class  
19 Member in a Non-Manifestation state will be \$125 (100% of \$125); eligible Class  
20 Members in an Unclear jurisdiction will receive \$87.50 (70% of \$125); and eligible  
21

22  
23 <sup>51</sup> *Id.*

24 <sup>52</sup> Declaration of Michael Bonne Regarding the Retail Cost of Installing a Brake  
25 Override on Subject Vehicles ("Bonne Decl."), ¶ 10.

26 <sup>53</sup> Agreement at 5.

27 <sup>54</sup> Subtracting 6,309,384 BOS-eligible vehicles and 1,325,314 hybrid vehicles  
28 from the 16,654,852 universe of current registrations yields 9,020,154 vehicles. *See*  
Sherwood Decl., ¶ 9. 9,020,154 eligible vehicles multiplied by the \$111.50 average  
BOS installation cost yields \$1,005,747,171. The \$250 million Cash-in-Lieu-of-  
BOS Fund is 25% of this number.

1 Class Members in a Manifestation State will receive \$37.50 (30% of \$125).<sup>55</sup>

2 However, Class Members in Manifestation States and Unclear States will be entitled  
3 to the same \$125 maximum payment as Class Members in a Non-Manifestation State  
4 if such Class Members, on or before December 1, 2012, reported to Toyota, a Toyota  
5 Dealer, or NHTSA that they believed they incurred a UA.<sup>56</sup>  
6

7 As with the distribution of monies from the Alleged Diminished Value Fund,  
8 if unclaimed funds remain in the Cash-In-Lieu-of-BOS Fund after the Claim Period  
9 has expired and the unclaimed funds are sufficient to bring all eligible Manifestation  
10 States and Unclear States claimants up to 100% of eligible payment, the unclaimed  
11 funds will be applied for those purposes.<sup>57</sup> Any remaining unclaimed funds  
12 thereafter will be distributed pursuant to the same redistribution that applies to the  
13 Alleged Diminished Value Fund.<sup>58</sup>  
14

15 **c. The \$30 million Automobile Safety Research and Education**  
16 **Fund.**

17 For the benefit of all Class Members, and particularly those who sold their  
18 vehicles outside of the damage period (and are, therefore, not eligible to claim  
19 against the Alleged Diminished Value Fund), Toyota will contribute \$30,000,000 to  
20 a fund for automobile safety research and education related to issues in the litigation.  
21 The fund will be divided between contributions to university-based automobile and  
22 transportation research institutes and an education and information program for  
23 automobile drivers. The research and education program, which will significantly  
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25 <sup>55</sup> Agreement at 5-6.

26 <sup>56</sup> *Id.* at 6-7.

27 <sup>57</sup> *Id.* at 7.

28 <sup>58</sup> Amendment No. 1 to Settlement Agreement (*see* Dkt. No. 3424).

1 advance vehicle and driver safety, will be undertaken by the following five national  
2 universities: the Massachusetts Institute of Technology, Stanford University, the  
3 University of Michigan, the University of Iowa, and Texas A&M University.

4 Additional funding for the Automobile Safety Research and Education Fund may  
5 come from unclaimed Settlement monies in the two cash funds.<sup>59</sup> There are three  
6 principal components of the research and education program, as reflected in the  
7 research proposals accepted by the Parties and attached to the Berman Declaration.  
8

9 **(1) Research focused on consumer knowledge and use of**  
10 **defensive driving techniques and vehicle safety systems,**  
11 **including use of active safety technologies in order to**  
**reduce UA.**

12 The program will start with a new national consumer study focusing on driver  
13 attitudes, behaviors, and levels of understanding concerning defensive driving  
14 techniques and the proper use of vehicle safety systems. The University of Iowa  
15 Public Policy Center will direct this study and will be provided approximately  
16 \$800,000 to fund the study.<sup>60</sup> The study will focus on identifying critical gaps in  
17 public awareness of vehicle safety systems; gain knowledge regarding defensive  
18 driving skills currently used by drivers; and pinpoint the most effective messages and  
19 techniques for encouraging safer driver behavior and improve awareness and  
20 understanding of new technologies in order to reduce actual or perceived UA.<sup>61</sup>  
21

22 The study will be an academically rigorous field study intended to inform the  
23 national driver safety education campaign described below; inform ongoing and  
24

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25 <sup>59</sup> *Id.*, Exhibit 15.

26 <sup>60</sup> One percent of each grant amount discussed in this brief has been reserved for  
27 the cost of administering and overseeing the grants.

28 <sup>61</sup> Berman Decl., Ex. F; Settlement Agreement, Exhibit 15 at 1-2.

1 future research by other institutions, safety agencies, and industry; and support other  
2 national and community-based driver safety education campaigns. A focus of the  
3 study questions will concern UA. Little definitive scientific knowledge about public  
4 perceptions of driver safety and associated technologies currently exists.

5 Information gathered from the survey about how drivers understand current safety  
6 technologies can be used to enhance automotive safety technology and to educate  
7 drivers on how to best benefit from it. Consequently, this survey will provide a  
8 significant benefit by advancing the field of traffic safety and crash prevention.  
9

10 **(2) National driver safety education campaign.**

11 The national driver safety education campaign will follow the national  
12 consumer study and will be guided by its results. The University of Iowa Public  
13 Policy Center will direct the campaign, with the assistance of the National Safety  
14 Council and Digital Artefacts. The campaign will enhance American drivers'  
15 understanding of vehicle safety technologies and their ability to respond  
16 appropriately in emergency situations. It will also educate drivers on defensive  
17 driving skills, the proper use of technology, and the most important vehicle safety  
18 errors associated with UA and driver attention. The outreach will include a  
19 combination of print, television, Internet, and radio advertising and public service  
20 announcements to deliver the content of the program with the goal of reaching 90  
21 percent of adults in key target markets 12 times for a total of 2.5 billion exposures  
22 over the length of the campaign. Approximately \$14.2 million will be budgeted for  
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1 this campaign, which would cover all costs of the campaign, including, but not  
2 limited to, the cost of producing the advertisements and buying the media space.<sup>62</sup>

3 **(3) Safety research.**

4 The third component of the program will fund university-based public  
5 research to develop advances in active safety features, vehicle control, and driver  
6 attention. Leading U.S. universities will conduct research for the public benefit with  
7 a multi-year mandate to pursue research programs into existing, new or emerging  
8 active safety technologies, based around national and regulatory safety priorities, as  
9 well as to develop a better understanding of key safety-related behaviors, with  
10 findings to be shared broadly across the automotive industry.<sup>63</sup>

11  
12 Approximately \$15 million will be budgeted for this research program. Each  
13 of the following universities has developed research proposals covering the  
14 following topic areas, which the parties have accepted:  
15

- 16
- 17 • *University of Iowa Public Policy Center*: Will conduct three studies that  
18 “bring together experts in human factors, medicine, and neuroscience to  
19 examine driver behavior in emergency situations; evaluate the effectiveness  
20 of cognitive and physical training on drivers’ pedal application behavior;  
21 and to develop a concept study for a system that could combine  
22 information from technologies such as micro-GPS, machine-vision  
23 cameras, and sensors to monitor for inappropriate acceleration relative to  
24 the vehicle’s surroundings.”<sup>64</sup>
  - 25 • *Texas A&M Transportation Institute*: Will conduct research “intended to  
26 improve automobile safety by exploring ways to detect and mitigate  
27 hazardous driving situations that may be attributable to human factors,  
28

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24 <sup>62</sup> Settlement Agreement, Exhibit 15 at 2; Berman Decl., Ex. G. Safety experts  
25 from Toyota’s Collaborative Safety Research Center may be engaged to help educate  
26 consumers about defensive driving techniques and active safety technologies as part  
27 of this campaign, but shall not be paid from the fund to do so. Settlement  
28 Agreement, Exhibit 15 at 2-3.

<sup>63</sup> *Id.* at 3.

<sup>64</sup> Berman Decl., Ex. H at 2.

1 vehicle faults, or interactions between vehicles and drivers, specifically  
2 targeting the symptoms of unintended acceleration.”<sup>65</sup>

- 3 • *University of Michigan Transportation Research Institute*: Will conduct “a  
4 three-year project to help drivers avoid or mitigate the severity of crashes  
5 on US roads[, and] provide new knowledge, models, and tools to enable  
6 improved designs of automotive crash avoidance systems and more  
7 effective deployment strategies.”<sup>66</sup>
- 8 • *Stanford University*: Will research “engineering solutions that modify the  
9 vehicle to provide additional information to the driver, engage the driver in  
10 training and share control in emergency situations,” and “extend brain  
11 imaging systems and analysis to forms that are suitable for in-car use” so  
12 that the “effectiveness of the engineering solutions and associated training  
13 of the driver can then be evaluated at a fundamental level by monitoring  
14 the impact on driver brain activity while driving in a naturalistic setting.”<sup>67</sup>
- 15 • *Massachusetts Institute of Technology AgeLab*: The research proposes “to  
16 develop key insights into the human factors aspects of safety-related  
17 driving behaviors associated with emerging safety technologies, the impact  
18 of technologies on situational awareness, and the development of improved  
19 distraction assessment measures to aid in meeting national safety  
20 priorities”; “to provide manufacturers, regulators, and the public with more  
21 in-depth understanding of actual active vehicle safety technology use”; and  
22 “to examine to what extent intuitive, easy to understand, less distracting  
23 driver vehicle interfaces enhance system usage, reduce driver confusion  
24 during periods of emergent high demand (e.g. inappropriate acceleration  
25 and rapid changes in traffic flow) and minimize driver distraction.”<sup>68</sup>

18 These research topics will benefit Class Members nationwide. The parties  
19 have agreed that these research projects should be implemented if the Settlement is  
20 finally approved, and the parties are continuing to work with these institutions to  
21 document the final details, mechanics, and administration of the grants.  
22  
23  
24

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25 <sup>65</sup> *Id.*, Ex. I at 2.

26 <sup>66</sup> *Id.*, Ex. J at 4.

27 <sup>67</sup> *Id.*, Ex. K at 1.

28 <sup>68</sup> *Id.*, Ex. L at 1.

(4) **Unclaimed monies from the Settlement Funds will be contributed to the Automobile Safety Research and Education Fund.**

Additional funds remaining in the Alleged Diminished Value Fund and/or Cash-In-Lieu-of-BOS Fund after expiration of the Claim Period may be available for further contribution to research and education as provided in the Agreement. This portion of the Settlement, to the extent it may be considered a *cy pres* distribution, has been specifically designed to benefit all Class Members and conforms to Ninth Circuit standards for distributing unclaimed class action funds.

There must be “a driving nexus between the plaintiff class and the *cy pres* beneficiaries.”<sup>69</sup> This means that the award must be guided by the objectives of, and issues invoked by, the underlying statute or lawsuit and the interests of the class.<sup>70</sup> The award must not benefit a group “too remote from the plaintiff class,”<sup>71</sup> and must “target the class” by accounting for the geographic dispersion of the class (that is, if the class is national, the *cy pres* distribution must have a national scope).<sup>72</sup> Further, the *cy pres* recipients must be identified to the court at the time settlement approval is sought so the court can “undertake the searching inquiry” that precedent requires.<sup>73</sup>

The Automobile Safety Research and Education Program is an appropriate vehicle to receive *cy pres* funds. Each component of the program addresses the

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<sup>69</sup> *Dennis v. Kellogg Co.*, 697 F.3d 858, 265 (9th Cir. 2012) (quoting *Six Mexican Workers v. Ariz. Citrus Growers*, 904 F.2d 1301, 1308 (9th Cir. 1990)); *see also Lane v. Facebook, Inc.*, 696 F.3d 811, 834 (9th Cir. 2012) (“the district court must ensure that a *cy pres* award targets the plaintiff class”).

<sup>70</sup> *Kellogg*, 697 F.3d at 858 (quoting *Nachshin v. AOL, LLC*, 663 F.3d 1034, 1039 (9th Cir. 2011)).

<sup>71</sup> *Id.* (quoting *Six Mexican Workers*, 904 F.2d at 1308).

<sup>72</sup> *Nachshin*, 663 F.3d at 1040.

<sup>73</sup> *Kellogg*, 697 F.3d at 867.



1 objectives of, and issues in, the litigation and the interests of the Class, from the  
2 national survey focusing on driver attitudes, behaviors, and levels of understanding  
3 concerning defensive driving techniques and the proper use of vehicle safety  
4 systems; to the national education program relating to defensive driving skills, driver  
5 attention, and the proper use of technology (including to mitigate against UA); and  
6 the longer-term university-based research projects relating to advances in active  
7 safety features, vehicle control, and driver attention.  
8

9       The award does not benefit a group “too remote” from the Class given that all  
10 Class Members will benefit from research and education concerning driving safety  
11 issues and will likely purchase or lease a new vehicle at some time in the future and  
12 should, therefore, have an interest in ensuring that new vehicles in the United States  
13 have enhanced safety systems and that drivers know how to use those systems. The  
14 plan “targets the Class” by accounting for the national scope of the Class: the results  
15 of the research will apply to all vehicles nationwide and all manufacturers doing  
16 business nationwide. All organizations receiving funding have been identified, as  
17 have the specific topics of research, and those organizations represent each region in  
18 the country.  
19  
20

21       Moreover, the Settlement is designed to drive participation from the cash  
22 funds so that any monies ultimately contributed in *cy pres* represent a small  
23 percentage of all settlement funds.<sup>74</sup> The comprehensive notice campaign and easy  
24 claims process serve this goal, as does the proposed redistribution of payments under  
25 which (i) payments to Class Members in manifestation-required and “unclear”  
26

27 <sup>74</sup> See *In re Baby Prods. Antitrust Litig.*, 708 F.3d 163, 174 (3d Cir. 2013)  
28 (“Barring sufficient justification, *cy pres* awards should generally represent a small percentage of total settlement funds.”).



1 jurisdictions are stepped up using unclaimed monies, and (ii) any residual from one  
2 Fund is used to increase payments to Class Members participating in the other Fund.

3 Further, Plaintiffs' Class Counsel are closely monitoring the claims against  
4 these Funds in the event that further action to maximize distributions becomes  
5 necessary. While we are not proposing a change in the distribution plan at this time,  
6 we want the Court to know that we are maintaining vigilance concerning the volume  
7 of claims. We want to ensure that the distribution of monies to qualifying Class  
8 Members is maximized in accordance with the spirit of the Agreement before any  
9 remaining funds spill-over into the Automobile Safety Research and Education Fund.  
10 And for this reason, we do not believe that the Court should grant final approval of  
11 the Settlement until the Claim Period has expired on July 29, 2013, and we are able  
12 to provide the Court with a report on the volume of claims and, if necessary, any  
13 additional proposals that should be taken to maximize distributions to the Class.  
14

15  
16 **d. Toyota has agreed to pay \$227 million in attorneys' fees and**  
17 **costs.**

18 After agreeing to the principal terms set forth in the Agreement, Plaintiffs'  
19 Class Counsel and Toyota's Negotiating Counsel negotiated the amount of  
20 Attorneys' Fees and Expenses that, following application to the Court and subject to  
21 Court approval, would be paid as the fee award and costs award to Plaintiffs'  
22 counsel. As a result of negotiations that were overseen by the Settlement Special  
23 Master, Plaintiffs' Class Counsel, on behalf of all Plaintiffs' counsel, will apply for  
24 an award of attorneys' fees and expenses in the Actions in the amount of \$200  
25 million in fees, plus up to an additional \$27 million in expenses incurred prior to the  
26  
27  
28

1 Fairness Hearing. Toyota agrees not to oppose an application for these amounts.<sup>75</sup>  
2 And in the event that the Court awards an amount less than \$200 million in fees and  
3 up to \$27 million in expenses, Toyota agrees to pay the remainder to the Automobile  
4 Safety Research and Education Fund.<sup>76</sup> Under applicable case law, this \$227 million  
5 should be considered in estimating the total cash value of the Settlement.<sup>77</sup>  
6

7 **2. The value of the Settlement's non-monetary benefits approximates**  
8 **\$875 million.**

9 **a. The \$400 million BOS-installation program for BOS-Eligible**  
10 **Vehicles.**

11 Class Members who, as of the date the Preliminary Approval Order was  
12 entered, own or lease any of the BOS-Eligible Vehicles listed in Exhibit 11 to the  
13 Agreement, may have BOS installed by Toyota Dealers at no cost. The BOS will  
14 automatically reduce engine power when the brake pedal and the accelerator pedal  
15 are applied simultaneously under certain driving conditions. This benefit will be  
16 transferable with the Subject Vehicle. The Vehicle Identification Numbers ("VINs")  
17 for all eligible Subject Vehicles will be identified in Toyota's systems so that an  
18 eligible Subject Vehicle taken to a Toyota Dealer can be identified and have BOS  
19 installed. Toyota will begin to offer this benefit over time, beginning after final  
20

21  
22 <sup>75</sup> Agreement at 32-33.

23 <sup>76</sup> *Id.*

24 <sup>77</sup> See, e.g., *Staton v. Boeing Co.*, 327 F.3d 938, 972-74 (9th Cir. 2003); *Hartless*  
25 *v. Clorox Co.*, 273 F.R.D. 630, 645 (S.D. Cal. 2011), *aff'd*, 473 Fed. Appx. 716 (9th  
26 Cir. 2012); *Johnston v. Comerica Mortg. Corp.*, 83 F.3d 241, 246 (8th Cir. 1996); *9-*  
27 *M Corp. v. Sprint Commc'ns Co. L.P.*, 2012 U.S. Dist. LEXIS 161578, at \*6-8 (D.  
28 Minn. Nov. 12, 2012); Declaration of Brian T. Fitzpatrick in Support of Plaintiffs'  
Motion for an Award of Attorneys' Fees ("Fitzpatrick Decl."), ¶ 9. Including the  
attorneys' fees and costs for purposes of determining total value is especially  
appropriate because any reduction by the Court in the attorneys' fees Toyota agreed  
to pay will be added to the Safety Research and Education Fund. Fitzpatrick Decl., ¶  
8.

1 approval of the Settlement by the Court, and the benefit will be available for two  
2 years from the date Toyota gives notice on the Settlement website that BOS is  
3 available for that Subject Vehicle.<sup>78</sup>

4 It is estimated that 3,031,477 Subject Vehicles have not previously been  
5 offered BOS and will now be eligible to receive BOS pursuant to the Settlement.<sup>79</sup>  
6 In addition, beginning in 2010, Toyota offered the installation of BOS with respect to  
7 approximately 3.2 million models and model years identified in Exhibit 11 to the  
8 Agreement, of which approximately 550,000 were originally estimated to have not  
9 yet received BOS. Toyota will continue to offer to install BOS on those BOS-  
10 Eligible Vehicles that have not yet received BOS, and Toyota will send those Class  
11 Members a reminder of this benefit.<sup>80</sup> Thus, a total of 3,581,477 Subject Vehicles  
12 will be eligible to receive BOS under the Settlement, providing an estimated  
13 aggregate value of \$399,334,685 to these Class Members based on Plaintiffs'  
14 expert's estimate that it would cost these Class Members an average of \$111.50 to  
15 have the BOS installed if they were to pay for it themselves outside of the  
16 Settlement.<sup>81</sup>

17  
18  
19  
20 **b. The \$475 million Customer Support Program.**

21 If the Settlement is finally approved, Toyota will offer a Customer Support  
22 Program to all Class Members who own or lease their Subject Vehicles as of the date  
23 of the Final Order and Final Judgment. The Customer Support Program will provide

24  
25 <sup>78</sup> Agreement at 14-15.

26 <sup>79</sup> Sherwood Decl., ¶ 9.

27 <sup>80</sup> Agreement at 14-15. In addition, hybrid Subject Vehicles already have Parts  
28 Protection Logic that, among other things, performs a similar function as BOS. *Id.* at 15.

<sup>81</sup> Bonne Decl., ¶ 10.

1 prospective coverage for repairs and adjustments needed to correct defects in  
2 materials or workmanship in any of the following components that Plaintiffs allege  
3 are related to instances of UA: (i) Engine Control Module; (ii) Cruise Control  
4 Switch; (iii) Accelerator Pedal Assembly; (iv) Stop Lamp Switch; and (v) Throttle  
5 Body Assembly.<sup>82</sup>  
6

7 The duration of prospective coverage will be 10 years from the expiration of  
8 the existing warranty for each of these parts, with a maximum limit of 150,000 miles  
9 from the vehicle's in-service date, which is the first date the vehicle is either  
10 delivered to an ultimate purchaser, leased, or used as a company car or demonstrator.  
11 Regardless of mileage or warranty expiration, each eligible Subject Vehicle will  
12 receive no less than three years of coverage. The VIN numbers for the Subject  
13 Vehicles will be identified in Toyota systems so that eligible Subject Vehicles taken  
14 to Toyota Dealers can be identified and the benefit provided, if needed, free-of-  
15 charge.<sup>83</sup>  
16

17 Plaintiffs' valuation expert, Kirk Kleckner, estimates that approximately  
18 16,145,000 Subject Vehicles are eligible for this benefit. By estimating the market  
19 price for hypothetical extended service contracts that are equivalent to the Customer  
20 Support Program's benefits for each model year, Mr. Kleckner has concluded that  
21 the Customer Support Program provides an aggregate benefit to the Class of  
22 approximately \$475,000,000.<sup>84</sup>  
23  
24

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25  
26 <sup>82</sup> *Id.* at 16.

27 <sup>83</sup> *Id.* at 16-17.

28 <sup>84</sup> Declaration of Kirk D. Kleckner Regarding Valuation of Customer Support Program ("Kleckner Decl."), ¶¶ 8-11.

**B. The Trial Risks and Claim Vulnerabilities Highlight the Reasonableness of the Proposed Settlement**

Plaintiffs are confident of many aspects of their case. As examples, Plaintiffs believe that they can prove that the Toyota vehicles had a statistically significant increased chance of UA after Toyota introduced ETCS, and that Toyota had the highest amount of UA reports out of all manufacturers selling vehicles in the United States. Plaintiffs also believe that they can prove that Toyota was well aware of this trend and concealed it, all while promising that its vehicles were high quality, dependable, and reliable. Plaintiffs are also confident that they can demonstrate a concrete diminution in the resale prices of the Subject Vehicles during a finite damage period as a direct result of the public disclosure of UA problems.

Notwithstanding these strengths, there are many risks. Too often, uninformed observers believe that, just because a proposed settlement of a class action is pending, victory at trial must have been assured. While rarely true, the notion is especially untrue here. This case has been fraught with risk and remained so as trial approached, and the Settlement was achieved in the face of incredible odds. For example, NASA and NHTSA concluded there was no defect. Toyota said Plaintiffs could never prove one because Toyota believes that no such defect exists. And many Plaintiffs' lawyers believed that the case was just too risky to take or continue to prosecute.

Furthermore, Toyota had an answer to each of the foregoing points put forth by Plaintiffs as strengths, and these are arguments that Toyota can be expected to continue making. For example, Toyota asserted that one cannot use the UA reports as a basis upon which conclusions can be drawn because each report may itself not

1 truly reflect a UA and may, instead, stem from driver error or other problems, a point  
2 that NHTSA observed in UA investigations against other auto manufacturers over  
3 the years. Toyota also contends that Plaintiffs' definition of UA is overbroad such  
4 that, among other things, many aspects of the definition do not relate to actual  
5 acceleration, let alone a safety concern, and the breadth of the definition is not  
6 susceptible to common proof across all of the Subject Vehicles. Toyota also contests  
7 the admissibility of any class-wide proof of diminution in value and asserts that any  
8 diminution in value was a result of publicity and other external factors, which were  
9 heterogenous across the Class, indicating a lack of causal connection, and thus not  
10 the product of any actual defect.  
11

12  
13 Notwithstanding the risks, Class Members will receive the benefits of a  
14 Settlement valued at over **\$1.63 billion** if approval is granted. Below are some of the  
15 more salient risks that highlight the reasonableness of the Settlement.

16 **1. Pending appeals threaten the entire case.**

17 Two pending interlocutory appeals, if resolved in favor of Toyota, will  
18 effectively eliminate the case. First, Toyota moved to dismiss the claims of all  
19 Plaintiffs whose vehicles did not experience SUA. The Court rejected Toyota's  
20 standing challenge, holding that Plaintiffs need not allege a manifested UA defect,  
21 but that Plaintiffs must plead a benefit-of-the-bargain loss (and the claims of those  
22 Plaintiffs who did not were dismissed without prejudice).<sup>85</sup> Toyota has appealed this  
23 ruling, and this ongoing challenge to Plaintiffs' Article III standing poses a global  
24  
25  
26  
27

28 <sup>85</sup> Dkt. No. 510 at 12-31; *see also* Dkt. No. 1623 at 27.

1 risk to all claims.<sup>86</sup> If the Ninth Circuit rules that no Plaintiff or Class Member has  
2 standing to pursue any claim unless the alleged defects actually manifested in UA in  
3 their Subject Vehicles, the case will be gutted. The only Plaintiffs and Class  
4 Members with standing to pursue claims will be those who actually experienced an  
5 SUA, who are but a small fraction of the total number of Subject Vehicle owners.  
6

7 Another global risk to the claims of all Plaintiffs and Class Members is  
8 Toyota's pending appeal of the Court's order denying arbitration. Two years into the  
9 case, and in the wake of the United States Supreme Court decision in *AT&T Mobility*  
10 *LLC v. Concepcion*,<sup>87</sup> Toyota filed a Motion to Compel Arbitration.<sup>88</sup> The Court  
11 denied the motion,<sup>89</sup> and Toyota appealed.<sup>90</sup> Reversal of that order would kill this  
12 litigation, forcing individual consumers to file for arbitration, something that none  
13 could afford to do given the enormous costs of marshaling the evidence necessary to  
14 prove a claim against Toyota.  
15

## 16 **2. Preemption of non-monetary relief could occur.**

17 In moving to dismiss, Toyota argued that Plaintiffs' claims for non-monetary  
18 relief were preempted by the National Traffic and Motor Vehicle Safety Act. The  
19 Court rejected Toyota's preemption defense. But the Ninth Circuit or even the  
20 Supreme Court could reverse that ruling and bar any and all forms of injunctive and  
21 equitable relief sought by Plaintiffs. This has implications for Class Members who  
22  
23

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24 <sup>86</sup> The appeal is pending under Ninth Circuit Case No. 11-57006. Briefing before  
25 the Ninth Circuit is complete, although the appeal is stayed pending the outcome of  
26 Plaintiffs' Motion to approve this Settlement.

26 <sup>87</sup> 131 S. Ct. 1740 (2011).

27 <sup>88</sup> Dkt. No. 2007.

28 <sup>89</sup> Dkt. No. 2312.

<sup>90</sup> Dkt. No. 2388. The appeal is pending under Ninth Circuit Case No. 12-55659.



1 had no economic loss but who still own vehicles. The relief Plaintiffs were seeking  
2 was an injunction forcing Toyota to replace engine control modules in all vehicles.  
3 Toyota would have argued that, given NHTSA and NASA's specific findings of no  
4 defect, such an injunction would conflict with NHTSA's decision and is either  
5 preempted or barred by the doctrine of primary jurisdiction. Some courts have  
6 agreed with such an approach as noted by the Court in denying Toyota's motion to  
7 dismiss the injunctive relief claims.<sup>91</sup>

9 **3. Plaintiffs' experts were unable to reproduce UA in a Subject**  
10 **Vehicle under driving conditions.**

11 Proving the existence of a uniform defect remains a huge challenge, especially  
12 given NASA and NHTSA findings that no defect in the ETCS causing UA could be  
13 found. While Plaintiffs' software experts raised certain software design and  
14 architecture issues, they have not been able to identify a defect that is responsible for  
15 the vast array of SUAs reported to Toyota and NHTSA by vehicle owners. More  
16 specifically, Plaintiffs have been unable to reproduce a UA in a Subject Vehicle  
17 under driving conditions. These facts, coupled with admissions that Toyota obtained  
18 from some of Plaintiffs' technical experts,<sup>92</sup> provide sufficient evidence that the risks  
19 of further litigation weigh heavily in support of Settlement approval.

21 **4. Toyota's pending motions to strike present risk.**

22 At the time of Settlement, pending before the Court in the *Van Alfen* matter,  
23 were motions to exclude material components of Plaintiffs' evidence of liability and  
24

25 <sup>91</sup> See Dkt. No. 510 at 96-97.

26 <sup>92</sup> The Court will recall Toyota's cry of "unintended exoneration," made when  
27 Plaintiffs' expert inadvertently failed to review 20 percent of the source code relating  
28 to the Monitor CPU independent power cut failsafe, and when fail-safes triggered at  
or before brake application in vehicle testing done by Plaintiffs' expert.



1 damages contained in expert reports. If granted, many of the motions would have  
2 had the potential to undermine Plaintiffs' entire case. Many of the experts and  
3 opinions targeted by Toyota's motion in *Van Alfen* have also been proffered to the  
4 Court in this case, and those motions will undoubtedly be brought here if the  
5 Settlement is not approved.<sup>93</sup>  
6

7 **5. Plaintiffs' class-wide proof was hotly contested.**

8 Another hotly contested area was damages and how Plaintiffs could prove  
9 damages on a class-wide basis for over 20 different models. Plaintiffs' expert,  
10 Dr. Manuel, opined that, when news of Toyota's UA problems surfaced, the value of  
11 these vehicles diminished and those Class Members who sold during the damage  
12 period were harmed. The timing of this "damage period" and the identification of  
13 which sales resulted in damages were hotly debated. Defendants' expert,  
14 Dr. Edward Lazear, of Stanford University's School of Business, was critical of  
15 Plaintiffs' class-wide damage model and summarized his criticisms as follows:  
16

- 17
- 18 • As an overarching matter, it is critical to recognize that the  
19 automobile transactions at issue differ from one another in many  
20 significant and often unobservable ways. These differences lead to  
21 wide price variations among seemingly similar vehicle transactions-  
22 price variations that are much larger than any alleged diminution in  
23 value caused by the challenged conduct. As a consequence, it is  
24 impractical in a case like this one to separate on a class-wide basis  
25 the impact on the relevant prices of the challenged conduct from the  
26 effect of other significant factors. It is not possible to account for  
27 these other factors or determinants of prices in a reliable way  
28 because available data sources do not contain sufficient information  
on many of these critical factors.
  - Even using Plaintiffs' proposed method of assessing economic  
impact and damages, a significant segment of the proposed class  
members *could not* have experienced any economic impact because

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<sup>93</sup> Berman Decl., ¶ 107.

1 the timing of their individual transactions rules out harm as a logical  
2 matter.

- 3 • Plaintiffs' method is incapable of demonstrating reliably on a class-  
4 wide basis that any alleged price decline for any particular vehicle,  
5 let alone all vehicles in the proposed class, was caused by the  
6 challenged conduct. Indeed, if Plaintiffs were correct that all the  
7 vehicles in the proposed class were affected by the same alleged  
8 conduct or defect, one would expect to observe similar price declines  
9 for all Toyota vehicles in the proposed class relative to their  
10 comparison vehicles. But the empirical evidence shows that this is  
11 not true. There is wide variation among the price performance of  
12 Toyota vehicles relative to comparison vehicles with some Toyota  
13 vehicles appreciating, rather than depreciating, relative to their  
14 comparison vehicles. Moreover, in instances where Plaintiffs'  
15 method yields higher price depreciation for Toyota vehicles than for  
16 a comparison vehicle, there are examples of non-Toyota vehicles  
17 (*e.g.*, Hondas) experiencing similar price depreciation relative to  
18 Plaintiffs' chosen comparison vehicle. But non-Toyota vehicles  
19 should not have been affected adversely by Toyota's challenged  
20 conduct. No logically consistent theory can reconcile all these  
21 contradictory price patterns as having resulted from a common  
22 cause.
- 23 • Even if Plaintiffs' method could derive the impact on the average  
24 transaction price or on some other single measure of transaction  
25 price for a given model and model year for some period of time, it  
26 cannot determine whether a particular class member owning that  
27 model and model year was impacted. No average or other single  
28 measure of price effect can be used to determine impact for each and  
every member of the class. No formulaic relationship exists between  
any alleged price decline of a given model and model year and that  
of a particular vehicle of the same model and model year owned by  
an individual class member. As a consequence, any diminution in  
value that a given class member may have actually experienced  
cannot be ascertained without individual inquiry. This is true both  
with respect to the fact of impact and amount of damages.
- Using Plaintiffs' method to measure impact and to award damages  
on a class-wide basis would inevitably and incorrectly lead one to  
assert impact for, and to award damages to, many class members  
who demonstrably were in fact not impacted or harmed by the  
challenged conduct.

Plaintiffs believe that they would have prevailed on this issue but  
acknowledge this litigation risk.

**C. The Risk of Maintaining Class Action Status Throughout the Trial Warrants Approval**

A litigation class has not been certified, and the Settlement was reached shortly before the motion to certify bellwether classes was due. As the Court is well aware, class certification in this matter is a complex undertaking. The Court refused to apply California law nationwide to all putative class members, and, consequently, decided to proceed incrementally by first entertaining a motion to certify bellwether classes of California, Florida, and New York residents. If the bellwether trial were lost, the prospect of Plaintiffs succeeding in the remaining states would be dim. And even if the bellwether trial resulted in a partial or full verdict in favor of the bellwether classes, Plaintiffs in other states would still have to prove their entitlement to Rule 23 certification, and Toyota would undoubtedly and vigorously contest each and every bellwether certification motion. Settlement obviates the need for serial certifications and the challenges posed thereby.

Other class certification challenges abound. For instance, Toyota will challenge whether common issues can predominate given Plaintiffs' experts' inability to (i) isolate a global defect explaining all UAs and (ii) reproduce a UA in a Subject Vehicle under driving conditions. Another significant risk to achieving and maintaining class action status is whether Plaintiffs' aggregate damages models would withstand challenge at trial. Toyota can be expected to strongly challenge Plaintiffs' lost benefit-of-the bargain model that uses the cost of replacing defective engine control modules as a proxy for the reduced purchase price that Class Members would have paid had the defects been disclosed. Toyota will also challenge Plaintiffs' model for proving realized loss using common evidence of the

1 value consumers placed on the Subject Vehicles in the wake of adverse publicity  
2 surrounding alleged UA events.

3 Another risk is presented by the Court's dismissal of claims based on  
4 advertising for failure to allege exposure to the advertising. Proving exposure to  
5 advertising on a class-wide basis could prove challenging at trial. Toyota contended  
6 that its advertising messages varied widely in the class period; that each statement  
7 had to be judged separately; that none of the statements were false or misleading and  
8 were, in any event, rarely explicitly about safety; that consumers had many reasons  
9 to buy vehicles and had widely varying priorities; and that Plaintiffs would have to  
10 prove that all or nearly all Class Members were exposed to ads found to be  
11 deceptive. Again, Plaintiffs believe that they would win on this issue, but risk exists,  
12 and Toyota was prepared to fight this battle to the end.  
13  
14

15 These are but a few of the more salient challenges that Plaintiffs will face in  
16 obtaining and maintaining class certification. The risk of maintaining class action  
17 status through trial is great, as is further evinced by many recent decisions denying  
18 class certification in automobile defect cases, including in one case in which it was  
19 alleged that a defect in the ETCS caused unintended acceleration events.<sup>94</sup>  
20  
21  
22

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23 <sup>94</sup> See, e.g., *Marcus v. BMW of N. Am., LLC*, 687 F.3d 583 (3d Cir. 2012); *Daigle*  
24 *v. Ford Motor Co.*, 2012 U.S. Dist. LEXIS 106172 (D. Minn. July 31, 2012); *Corder*  
25 *v. Ford Motor Co.*, 283 F.R.D. 337 (W.D. Ky. 2012); *Edwards v. Ford Motor Co.*,  
26 2012 U.S. Dist. LEXIS 81330 (S.D. Cal. June 12, 2012) (alleged UA events caused  
27 by defective ETCS); *Cholakyan v. Mercedes-Benz USA, LLC*, 281 F.R.D. 534 (C.D.  
28 Cal. 2012); *In re Ford Motor Co. E-350 Van Prods. Liab. Litig.*, 2012 U.S. Dist.  
LEXIS 13887 (D.N.J. Feb. 6, 2012); *Mazza v. American Honda Motor Co.*, 666 F.3d  
581 (9th Cir. 2012); *American Honda Motor Co., Inc. v. Superior Court*, 199 Cal.  
App. 4th 1367 (Cal. App. 2d Dist. 2011); *Lloyd v. GMC*, 275 F.R.D. 224 (D. Md.  
2011), 266 F.R.D. 98 (D. Md. 2010); *Oscar v. BMW of N. Am.*, 274 F.R.D. 498  
(S.D.N.Y. 2011), 2012 U.S. Dist. LEXIS 84922 (S.D.N.Y. June 19, 2012).

**D. The Expense and Likely Duration of the Litigation in the Absence of a Settlement Are Substantial**

This factor also weighs heavily in favor of approving the Settlement. The risk, expense, complexity, and likely duration of further litigation can only be characterized as monumental.

If this matter went to verdict, a lengthy appeal period would certainly result. The litigation road has been arduous and promises to be even more difficult absent settlement. Plaintiffs' counsel have already collectively incurred and advanced \$27 million in out-of-pocket expenses pursuing Plaintiffs' claims. Absent the Settlement, Plaintiffs' Class Counsel expected to incur at least \$50 million more in time and expenses to conclude expert discovery, move for class certification, brief summary judgment motions, conduct trial, and handle appeals.<sup>95</sup> Settlement will conserve the resources of the parties and the Court. The proposed Settlement guarantees a substantial recovery for the Class now while obviating the need for a lengthy, complex, and uncertain trial.<sup>96</sup>

Moreover, if this matter went to verdict, a lengthy appeal period would certainly result for the bellwether claims alone. The Ninth Circuit currently ranks the slowest among the 12 circuit courts for median time to resolve an appeal, requiring on average over 15 months from filing the notice of appeal to disposition.<sup>97</sup>

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<sup>95</sup> Berman Decl., ¶ 116.

<sup>96</sup> See *Create-A-Card, Inc. v. INTUIT, Inc.*, 2009 U.S. Dist. LEXIS 93989, at \*13.

<sup>97</sup> Berman Decl., Ex. C (reprint from the Federal Judicial Center judicial-caseload profiles, available on-line at <http://www.uscourts.gov/viewer.aspx?doc=/uscourts/Statistics/FederalCourtManagementStatistics/2012/appeals-fcms-profiles-september-2012.pdf&page=21>)).

**E. Discovery and Investigation Were Nearly Complete at the Time of Settlement**

This matter has been intensely litigated, as even a cursory review of the 3,553 Court docket entries reveals. The fact discovery in the bellwether class cases was set to close on January 15, 2013.<sup>98</sup> Initial expert disclosures were made on June 18, 2012, with rebuttal reports produced in August and September 2012.<sup>99</sup> The bellwether class trial was scheduled for July 2013. Thus, discovery was nearly complete when the Settlement was reached.

The Berman Declaration details all of the discovery taken in this case. We will not repeat that narrative here and instead will summarize the gargantuan discovery efforts undertaken. Given the advanced stage of these proceedings, there can be no question that Plaintiffs' Class Counsel have a clear view of the strengths and weaknesses of the Class's claims and damage approaches. Sufficient discovery has been conducted in this matter to allow counsel to fairly investigate the pertinent legal and factual issues and fully recommend the Settlement.

**1. Written discovery.**

Very extensive written discovery was conducted. Plaintiffs served seven sets of requests for admissions, one set of contention interrogatories, 11 sets of regular interrogatories, and 23 sets of requests for production.<sup>100</sup> Toyota served four sets of contention interrogatories to 27 Plaintiffs, one general set of regular interrogatories to all Plaintiffs, one set of regular interrogatories to 81 specific Plaintiffs, three sets

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<sup>98</sup> See Order No. 17: Class Discovery Plan and Schedule (Dkt. No. 1955).

<sup>99</sup> See Order Re Revised Class Schedule (Dkt. No. 2524); Order Regarding Joint Stipulation to Extend Deadline for Initial Expert Disclosures (Dkt. No. 2710).

<sup>100</sup> Berman Decl., ¶ 45.

1 of requests for production, and one set of requests for admissions.<sup>101</sup> Approximately  
2 339 third parties were served with subpoenas.<sup>102</sup>

3 **2. Document and ESI productions.**

4 Documents were produced by the Toyota defendants and several third parties,  
5 including, but not limited to, NHTSA, Denso (a part supplier partially owned by  
6 Toyota), the Toyota North American Quality Advisory Panel, Exponent, and over  
7 250 Toyota dealerships. Toyota documents alone were produced from over 500  
8 custodial and non-custodial sources.<sup>103</sup> We implemented a comprehensive search  
9 and coding system to review and organize these documents by issue. More than 2.3  
10 million documents were produced and searched for relevance by attorney  
11 reviewers.<sup>104</sup>

12  
13  
14 In addition to stand-alone documents, Toyota produced records from a number  
15 of structured databases. These databases included customer complaints and warranty  
16 records relating to unintended acceleration. Toyota eventually produced hundreds-  
17 of-thousands of records from these databases, which were used by Plaintiffs'  
18 statistical and technical experts.<sup>105</sup> Toyota also produced the software source code  
19 for certain engine control units, which was reviewed by Plaintiffs' experts.<sup>106</sup>  
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21  
22

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23 <sup>101</sup> *Id.*, ¶ 46.

24 <sup>102</sup> *Id.*, ¶ 47.

25 <sup>103</sup> *Id.*, ¶ 48. Obtaining discovery from Toyota was difficult, necessitating a  
blizzard of meet-and-confers and motions to compel. *See id.*, ¶¶ 49-50, 69-70.

26 <sup>104</sup> *Id.*, ¶ 52. Many of the documents produced were in Japanese and needed to be  
translated. *Id.*, ¶ 53.

27 <sup>105</sup> *Id.*, ¶ 55.

28 <sup>106</sup> *Id.*, ¶ 57.



1           **3. Expert reports**

2           The parties engaged in extensive discovery of expert witnesses, designating 43  
3 primary and rebuttal experts. Plaintiffs designated 23 experts, who each produced at  
4 least one expert report and, in some instances, multiple reports. Toyota disclosed 20  
5 experts, most of whom produced expert reports. Many of these witnesses were  
6 experts in highly complex and technical subject matters such as software and  
7 electrical engineering.<sup>107</sup>

9           **4. Depositions**

10          214 depositions were taken in this litigation. The deponents, some of which  
11 were deposed more than once, included Plaintiffs (38), Toyota witnesses (86), third-  
12 party witnesses (4), absent class members who had “other similar incidents,” referred  
13 to as “OSIs” (28), and experts (35).<sup>108</sup>

15       **F. Plaintiffs’ Class Counsel Fully Support the Settlement**

16          Courts recognize that the opinion of experienced counsel supporting the  
17 settlement is entitled to considerable weight, although, of course, a district court  
18 should not simply rubber stamp stipulated settlements.<sup>109</sup> In recommending the  
19 Settlement, Plaintiffs’ Class Counsel exercised their judgment based on extensive  
20 knowledge of the facts of the case and the legal issues facing the Class, as well as  
21 judgments about the strengths and weaknesses of the case. After an extensive  
22

23  
24  
25       <sup>107</sup> *Id.*, ¶¶ 59-66.

26       <sup>108</sup> *Id.*, ¶¶ 63-64.

27       <sup>109</sup> *See* MANUAL FOR COMPLEX LITIGATION (FOURTH), § 21.633 at 321-22 (4th ed.  
28       2012); *INTUIT*, 2009 U.S. Dist. LEXIS 93989, at \*12-13; *Staton v. Boeing Co.*, 327  
      F.3d at 959-60 (court assesses a class-action settlement for “actual fraud,  
      overreaching or collusion”).

1 analysis, Plaintiffs' Class Counsel concluded that the terms of the Settlement  
2 Agreement are fair, reasonable, and adequate.<sup>110</sup>

3 **G. Class Member Reaction Has Been Positive**

4 Objections and requests for exclusion are not due until May 13, 2013. So far,  
5 only 45 purported objections and 1,085 purported requests for exclusion have been  
6 received out of a universe of more than 22.6 million Class Members who were  
7 mailed direct notice.  
8

9 **H. The Parties Bargained in Good Faith, and There Was No Collusion**

10 In addition to the factors just discussed, the Court must also be satisfied that  
11 "the settlement is not the product of collusion among the negotiating parties" when,  
12 as here, "a settlement agreement is negotiated prior to formal class certification."<sup>111</sup>  
13 Factors considered here include whether the settlement resulted from arm's-length  
14 negotiations between experienced, capable counsel;<sup>112</sup> the end result achieved;<sup>113</sup> and  
15 whether counsel are to receive a disproportionate distribution of the settlement under  
16 a "clear sailing" arrangement providing for the payment of attorneys' fees separate  
17

18 <sup>110</sup> Berman Decl., ¶ 119.

19 <sup>111</sup> *In re Bluetooth Headset Prods. Liab. Litig.*, 654 F.3d 935, 946-47 (9th Cir.  
20 2011).

21 <sup>112</sup> *City P'ship Co. v. Atlantic Acquisition Ltd. P'ship*, 100 F.3d 1041, 1043 (1st  
22 Cir. 1996) (a presumption of correctness attached to a class settlement reached in  
23 arm's-length negotiations between experienced, capable counsel); *see also Hawkins v.*  
24 *Comm'r of the N.H. HHS*, 2004 U.S. Dist. LEXIS 807, at \*15 (D.N.H. Jan. 23, 2004);  
*Flinn v. FMC Corp.*, 528 F.2d 1169, 1173 (4th Cir. 1975) ("While the opinion and  
recommendation of experienced counsel is not to be blindly followed by the trial  
court, such opinion should be given weight in evaluating the proposed settlement.");  
*see also* NEWBERG ON CLASS ACTIONS § 11.41, at 87-89 (4th ed. 2002).

25 <sup>113</sup> *Mars Steel Corp. v. Continental Ill. Nat'l Bank & Trust Co.*, 834 F.2d 677, 684  
26 (7th Cir. 1987) ("[r]ather than attempt to prescribe the modalities of negotiation, the  
27 district judge permissibly focused on the end result of the negotiation. . . . The proof  
28 of the pudding was indeed in the eating."); *see also In re "Agent Orange" Prod.*  
*Liab. Litig.*, 597 F. Supp. 740, 762 (E.D.N.Y. 1984) (most important concern for the  
court in reviewing a settlement of a class action is the strength of the plaintiffs' case  
if it were fully litigated).

1 and apart from class funds where fees not awarded revert to defendants rather than to  
2 the class.<sup>114</sup> Applying these factors favors approval here.

3 The Settlement is the result of serious, informed, non-collusive negotiations  
4 conducted in good faith. The parties actively engaged in many rounds of arm's-  
5 length negotiations for over a year-and-a-half, including 10 in-person mediation  
6 sessions and countless phone calls. These efforts were done under the supervision  
7 and assistance of the Court-appointed Settlement Special Master, Patrick Juneau.  
8 The parties worked long and hard to reach a resolution of this matter. This  
9 prolonged process reflects the vigor with which both sides represented their interests,  
10 including those of the Class as whole.<sup>115</sup>

11 And the end result speaks for itself – a Settlement conservatively valued at  
12 over \$1.63 billion. It is fair, appropriate, and in the best interests of the Class  
13 Members.

14 Turning to the third *Bluetooth* factor, although Toyota has agreed to separately  
15 pay any award of attorneys' fees and expenses up to a maximum of \$200 million and  
16 \$27 million, respectively, there are structural protections associated with that  
17 agreement. First, attorneys' fees and expenses were not negotiated until *after* the  
18 parties had agreed on all principal terms of the Settlement.<sup>116</sup> Thus, these fees and  
19 expenses did not influence the course of negotiations regarding the Settlement  
20  
21  
22  
23

24 <sup>114</sup> *In re Bluetooth*, 654 F.3d at 947.

25 <sup>115</sup> Berman Decl., ¶¶ 78-87.

26 <sup>116</sup> *Id.*, ¶ 121; *see also* Agreement at 32 (“After agreeing to the principal terms set  
27 forth in this Settlement Agreement, Plaintiffs’ Class Counsel and Toyota’s  
28 Negotiating Counsel negotiated the amount of Attorneys’ Fees and Expenses that,  
following application to the Court and subject to Court approval, would be paid as  
the fee award and costs award to plaintiffs’ counsel.”).

1 benefits to the Class. Second, the attorneys' fees that Plaintiffs' Class Counsel will  
2 ask the Court to approve represent approximately 12.3 percent of the total value of  
3 the \$1,632,000,000 – a very reasonable request given the risks of the case and the  
4 results achieved. Third, if the Court elects to award less than \$200 million in fees  
5 and up to \$27 million in expenses, Toyota has agreed to pay the remainder to the  
6 Automobile Safety Research and Education Fund for the benefit of the Class; the  
7 remainder will not revert back to Toyota.<sup>117</sup> Indeed, the entire Settlement here is an  
8 all-in settlement with no possibility of reversion to Toyota.  
9

10 **I. The Scope of the Settlement Release of Claims is Reasonable and**  
11 **Bounded by the Claims Asserted in the Litigation**

12 Released claims should only be those made in the operative complaint and  
13 those closely related thereto.<sup>118</sup> The parties have limited the release of claims to  
14 satisfy this standard and preserve those for personal injury, wrongful death, or  
15 physical property damage arising from an accident involving a Subject Vehicle  
16 (including damage to the Subject Vehicle itself). Each Class Member, on behalf of  
17 themselves and any other legal or natural persons who may claim by, through or  
18 under them, will be subject to the following release and waiver of rights:  
19

20 [T]o fully, finally and forever release, relinquish, acquit,  
21 discharge and hold harmless the Released Parties from any  
22 and all claims, demands, suits, petitions, liabilities, causes  
23 of action, rights, and damages of any kind and/or type  
24 regarding the subject matter of the Actions, including, but  
25 not limited to, compensatory, exemplary, punitive, expert  
and/or attorneys' fees or by multipliers, whether past,  
present, or future, mature, or not yet mature, known or  
unknown, suspected or unsuspected, contingent or non-

26 <sup>117</sup> Cf. *Bluetooth*, 654 F.3d at 947 (adversely characterizing fee reverts to the  
27 defendant as depriving the class of that full potential benefit).

28 <sup>118</sup> See, e.g., *In re Zoran Corp. Derivative Litig.*, 2008 U.S. Dist. LEXIS 48246, at  
\*31 (N.D. Cal. Apr. 7, 2008).

1 contingent, derivative or direct, asserted or un-asserted,  
2 whether based on federal, state or local law, statute,  
3 ordinance, regulation, code, contract, common law, or any  
4 other source, or any claim of any kind related arising from,  
5 related to, connected with, and/or in any way involving the  
6 Actions, the Subject Vehicles, any and all claims involving  
7 the ETCS, any and all claims of unintended acceleration in  
8 any manner that are, or could have been, defined, alleged  
9 or described in the Economic Loss Master Consolidated  
10 Complaint, the Amended Economic Loss Master  
11 Consolidated Complaint, the Second Amended Economic  
12 Loss Master Consolidated Complaint, the Third Amended  
13 Economic Loss Master Consolidated Complaint, the  
14 TAMCC, the Actions or any amendments of the Actions,  
15 including, but not limited to, the design, manufacturing,  
16 advertising, testing, marketing, functionality, servicing,  
17 sale, lease or resale of the Subject Vehicles.<sup>[119]</sup>

18 This Release is attached to the Long Form Notice and also available at the  
19 Settlement Website.

## 20 V. CONCLUSION

21 For all the above-stated reasons, Plaintiffs respectfully request that, after  
22 Plaintiffs file a supplemental report after the close of the Claim Period on July 29,  
23 2013, the Motion be granted and the Court enter an order granting final approval to  
24 the Settlement.

25  
26  
27  
28 <sup>119</sup> Agreement at 28-29.

1 DATED: April 23, 2013

2  
3 HAGENS BERMAN SOBOL SHAPIRO LLP

4  
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*Lead Counsel for Non-Consumer Economic Loss Plaintiffs*

## APPENDIX A:

### Summary of Settlement Benefits by Class Member Circumstance

Class Member Circumstance	Benefits from the Settlement
Own or lease a BOS-Eligible Subject Vehicle as of the date of preliminary approval	BOS Customer Support Program (if still own at final approval) Automobile Safety Research and Education Fund
Own or lease a Subject Vehicle as of the date of final approval, and vehicle already had BOS installed	Customer Support Program Automobile Safety Research and Education Fund
Own or lease a hybrid Subject Vehicle as of the date of final approval	Customer Support Program Automobile Safety Research and Education Fund
Own or lease a non-hybrid Subject Vehicle as of the date of preliminary approval, and such vehicle is not otherwise eligible to receive BOS	BOS-Ineligible Fund Customer Support Program (if still own at final approval) Automobile Safety Research and Education Fund
Sold or traded in an owned Subject Vehicle during the damage period	Diminished Value Fund Automobile Safety Research and Education Fund
Returned a leased Subject Vehicle before the lease termination date during the damage period	Diminished Value Fund Automobile Safety Research and Education Fund
Insured and/or guaranteed the residual value of a Subject Vehicle as of Sept. 1, 2009 and, on or before Dec. 31, 2010, thereafter made payment to an insurer or sold the vehicle	Diminished Value Fund Automobile Safety Research and Education Fund
Owned a Subject Vehicle that was declared a total loss by an insurer during the damage period	Diminished Value Fund Automobile Safety Research and Education Fund
Returned a leased Subject Vehicle before the lease termination date and after having reported an alleged UA event to Toyota, a Toyota Dealer, or NHTSA before December 1, 2012	Diminished Value Fund Automobile Safety Research and Education Fund
Returned a leased Subject Vehicle under any other circumstance outside the damage period	Automobile Safety Research and Education Fund



Class Member Circumstance	Benefits from the Settlement
Sold a Subject Vehicle outside the damage period	Automobile Safety Research and Education Fund

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**PROOF OF SERVICE**

I hereby certify that a true copy of the above document was served upon the attorney of record for each other party through the Court's electronic filing service on April 23, 2013.

/s/ Steve W. Berman

Steve W. Berman